



# THE GLASS RACKING COMPANY

## Innovation by Design



# NEWS

ISSUE #12

August 2011



**WITH MORE THAN 250 PRODUCTS TO HELP YOUR BUSINESS TO GROW.**

## 5 ways to create more space in your factory

If you're short on factory space, always seem to have a cluttered glass or window factory, and need some more room to fit in a new piece of equipment here's our top 5 ideas for creating more space :

1. Install a Concertina rack for bulk glass storage to replace an existing A-frame glass storage system. Concertina racks take around half the floor space of an A-frame and pay for themselves based on real estate savings. Added benefits include a more compact and easy to access glass storage system which is safer to operate.



2. Install a Swing rack for storage of finished goods and offcuts. Like the Concertina rack the Swing rack takes only half the floor space of a traditional A-frame glass storage system. Added benefits are ease of access and providing a structured filing system.



3. Use transport A-racks for transporting glass, or demountable frames for transporting window frames. These stillages allow you to load direct from your production line and store the loaded transport stillage until needed. Storage could be on a mesanine floor above your Swing rack!

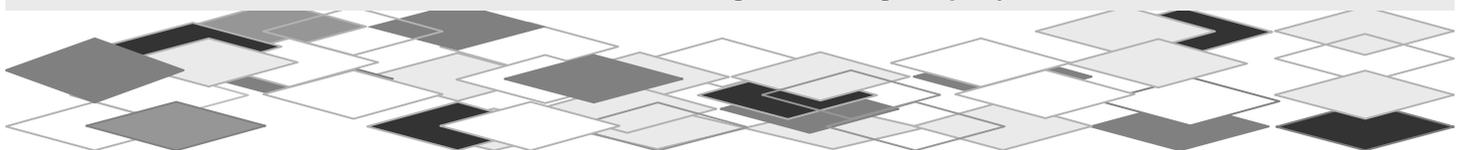


4. Have a dung out. Throw out those offcuts and unused units that pile up around most glass and window factories. If you haven't used them in 12 months the chances are you never will. Put them in the skip and make more space.

5. Make sure that the carts and trolleys you have in your factory all work well and are being used. Factories often have dead zones for broken gear. Fix them, replace them, or get rid of them. Make sure your carts and trolleys are right-sized and work well for your business to create efficiencies, not waste space.



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# THE GLASS RACKING COMPANY

Innovation by Design

**From  
Vancouver  
branch**



## August 2011

Sales activity has picked up in the last few weeks. Despite the uncertainty of the economy both locally and globally, it seems like more businesses are starting to get on with capital projects to improve their business efficiencies and prepare for a period of growth.

We have had some uncommon purchases of glass handling equipment by non-glass and window companies who have a need to process and/or store flat panel products. Our glass factory handling products are far more technically advanced than those of for example the stone industry, which leads to new opportunities to help businesses.

Please take the time to view our on-line product catalogue as it has 36 pages of products specifically designed for transportation and factory handling equipment for glass and window factories. Click this link to access it : [http://www.theglassrackingcompany.com/canada\\_glass\\_racking/company\\_info/index](http://www.theglassrackingcompany.com/canada_glass_racking/company_info/index)

Please call if you want to discuss any needs or ideas you may have.

Tim MacDonald's contact details are : Vancouver office, The Glass Racking Company  
Phone 604.530.8818 [tim@theglassrackingcompany.com](mailto:tim@theglassrackingcompany.com)

### Bryn's August Offer :-

Stoche Packlifters. We have 2 stock Stoche Packlifters in Seattle which are available for sale at 15% discount. One is for standard stock sheets and other is for Jumbos. Buy both for an additional 5% discount!

See page 3 or our website if you don't know what a Stoche Packlifter is .... Or contact Tim at:-

[Tim@theglassrackingcompany.com](mailto:Tim@theglassrackingcompany.com)  
for pricing and information



### Words From Bryn

Well, things have been a bit wild over the past weeks, with the US dollar and shares leaping around. This is causing a little uncertainty here and around the world.

We all need to look deep into our companies and make sure we are doing all things well and not costing more than they should.

As a solution provider to the Glass and window industry, we have spent many years developing solutions and systems to help you save both time and money. From our simple trolleys to our Tooth IGU carts and storage right up to our large bulk concertina and swing rack systems. This month we are profiling many of this solutions.

Please contact myself or Tim to learn more.

[bryn@theglassrackingcompany.com](mailto:bryn@theglassrackingcompany.com)

[tim@theglassrackingcompany.com](mailto:tim@theglassrackingcompany.com)



### Funny video of the month



Click below to view a funny glass video  
<http://www.youtube.com/watch?v=v4i24oo10Hs>

### Barx Blog – See Web site front page

This months weekly blogs include :

July 4 – Trends - Retrofit DGU and warm edge

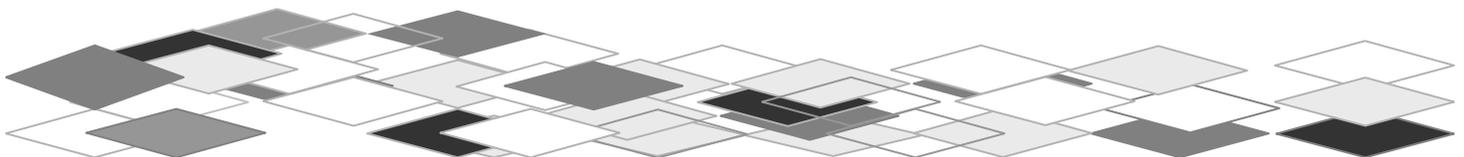
July 11 – Trends - Right sizing vehicles

July 18 – Trends - Lean Manufacturing

July 25 – Trends - Electronic Communication



[www.theglassrackingcompany.com/the\\_glass\\_racking\\_company/the\\_glass\\_racking\\_company\\_blog](http://www.theglassrackingcompany.com/the_glass_racking_company/the_glass_racking_company_blog)



# THE GLASS RACKING COMPANY

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## Why are our Stoché Packlifters so good?

The Glass Racking Company has been designing and manufacturing glass packlifters since the mid-1990's.

Packlifters provide a safer way of moving packs of stoche glass around a factory. The glass is well supported by a lattice of steel bearers clad in soft non-marking polymer, and operational staff stand behind the frame.

Lifting can be either by gantry crane or forktruck (as shown).

We have stock and demonstration Packlifters in Seattle.

Our new Packlifter brochure, product information, and 2 videos are online at [www.theglassrackingcompany.com](http://www.theglassrackingcompany.com) and can be accessed by clicking on this link :

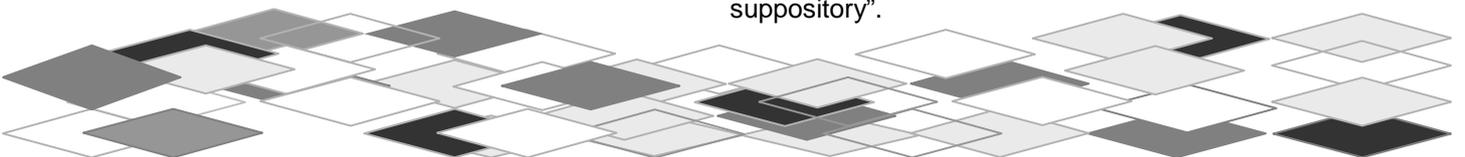
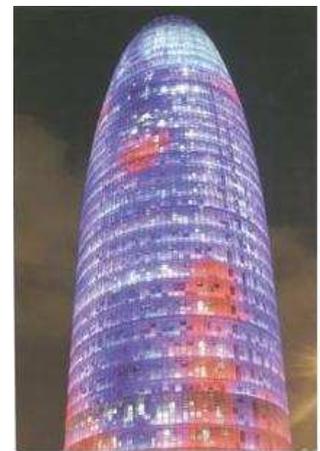
[http://www.theglassrackingcompany.com/canada\\_glass\\_racking/factory\\_handling/glass\\_lifting](http://www.theglassrackingcompany.com/canada_glass_racking/factory_handling/glass_lifting)



## Try Glazing That!



The Agbar tower in Barcelona is 38 floors tall and has its owners as its primary tenants. It has 4500 glass openings cut out of the concrete structure. Each has a luminous device which creates night-time light effects. It also has temperature sensors which trigger opening of the fascade louvres. It's nicknamed "the suppository".



## Site truck designs

When we designed our 11.5 foot Glazier and 14 foot Contractor site trucks we listened to what Glaziers told us they wanted. This is the design spec as provided by the industry :

1. A large lockup storage area for tools and equipment, with access from the footpath side
2. An open body to allow easy and quick access to the glass load
3. A compact vehicle with a tight turning circle which is easy to move around a construction site, narrow streets, and covered car parks
4. Storage for the majority of the glass load on external racks, with internal racks to allow for storage of bulk smaller items plus any broken glass
5. Ability to load tall sheets occasionally
6. An area for flat storage of items
7. Seating for 3 adults
8. Roofbar storage for ladders and long items
9. A system for glass retention which is quick and easy
10. A large step at the rear for easy and safe access to the internal racks and storage



Based on this spec we designed the ultimate site vehicles for glaziers and window companies. For details, brochures and videos click here : [http://www.theglassrackingcompany.com/canada\\_glass\\_racking/light\\_trucks/glazier](http://www.theglassrackingcompany.com/canada_glass_racking/light_trucks/glazier)

## Work Ready Site Glazing trucks – Make us an offer!

The Glass Racking Company 11.5 foot Glazier and 14 foot Contractor trucks have a storage and workshop box at the front of the body to safely store tools and equipment. The sides of the bodies have full length glass racks, with the drivers side rack being height extendable. The internal racks are for bulk cartage of glass and windows. This high volume of storage in a compact sized truck makes these very versatile multi-purpose vehicles to compliment an existing fleet, or as a standalone glazier business.

Our Seattle branch has a demonstrator of both models of site truck. These are for sale at very competitive pricing. Please contact Tim on [tim@theglassrackingcompany.com](mailto:tim@theglassrackingcompany.com) or 604.530.8818



**Complete 14 ½ Foot Contractor Glazing Truck, work ready fitted to Fuso Truck**



**We Have a 11 ½ Foot Glazier Body Only! Ready to mount to your SWB Cab Chassis**

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